



To: Our Business Partners  
From: Bob's Red Mill Natural Foods Inc.  
Date: December 2, 2020  
Subject: Case Pack Changes

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Effective March 3, 2021, 23 of our products will switch to new case pack quantities. These new case counts facilitate increased production capacity at the Mill, anticipated higher fill rates, and improved shelf tray presentation on store shelves.

The pack changes require new case GTINs and case manufacturer item numbers. There are no changes to the individual bag UPCs, bag net weights, cost per bag, or bag/case dimensions.

Please see the comparison of old and new case pack information on the following page.

If you have any questions, please contact your Bob's Red Mill Representative.

Sincerely,

**Robert Agnew**  
Senior Vice President of Sales

| Description              | New MFG # | New Case GTIN  | New Pack/Size | Old Case GTIN  | Old MFG # | Old Pack/Size |
|--------------------------|-----------|----------------|---------------|----------------|-----------|---------------|
| Baking Powder            | 1050S144  | 20039978033929 | 4/14oz        | 10039978033922 | 1050S146  | 6/14oz        |
| Baking Soda              | 1055S164  | 20039978033912 | 4/16oz        | 10039978033915 | 1055S166  | 6/16oz        |
| Brown Flaxseeds          | 1230S134  | 20039978034209 | 4/13oz        | 10039978034202 | 1230S136  | 6/13oz        |
| Golden Flaxseeds         | 1231S134  | 20039978022305 | 4/13oz        | 10039978022308 | 1231S136  | 6/13oz        |
| Organic Pumpkin Seeds    | 1446S124  | 20039978034322 | 4/12oz        | 10039978034325 | 1446S126  | 6/12oz        |
| Organic White Quinoa     | 1447S135  | 20039978053231 | 5/13oz        | 10039978053234 | 1447S136  | 6/13oz        |
| White Sesame Seeds       | 1501S105  | 20039978024378 | 5/10oz        | 10039978024371 | 1501S106  | 6/10oz        |
| Sunflower Seeds          | 1526S104  | 20039978044420 | 4/10oz        | 10039978044423 | 1526S106  | 6/10oz        |
| Active Dry Yeast         | 1590S085  | 20039978045014 | 5/8oz         | 10039978045017 | 1590S086  | 6/8oz         |
| Nutritional Yeast        | 1594S054  | 20039978025467 | 4/5oz         | 10039978025460 | 1594S056  | 6/5oz         |
| GF Egg Replacer          | 1596S125  | 20039978006206 | 5/12oz        | 10039978006209 | 1596S128  | 8/12oz        |
| Guar Gum                 | 1598S085  | 20039978025542 | 5/8oz         | 10039978025545 | 1598S086  | 6/8oz         |
| Xanthan Gum              | 1599S085  | 20039978035558 | 5/8oz         | 10039978035551 | 1599S086  | 6/8oz         |
| Hemp Seeds Hulled        | 2900S085  | 20039978025962 | 5/8oz         | 10039978025965 | 2900S086  | 6/8oz         |
| Organic Flaxseeds Brown  | 6031S134  | 20039978029366 | 4/13oz        | 10039978029369 | 6031S136  | 6/13oz        |
| Organic Golden Flaxseeds | 6034S134  | 20039978029397 | 4/13oz        | 10039978029390 | 6034S136  | 6/13oz        |
| Organic Red Quinoa       | 6040S135  | 20039978019442 | 5/13oz        | 10039978019445 | 6040S136  | 6/13oz        |
| Organic Tricolor Quinoa  | 6042S135  | 20039978019466 | 5/13oz        | 10039978019469 | 6042S136  | 6/13oz        |
| Organic Coconut Sugar    | 6136S134  | 20039978018179 | 4/13oz        | 10039978018172 | 6136S136  | 6/13oz        |
| Organic Chia Seeds       | 6163S125  | 20039978008446 | 5/12oz        | 10039978008449 | 6163S126  | 6/12oz        |
| Organic Farro            | 7015S125  | 20039978128601 | 5/12oz        | 10039978128604 | 7015S126  | 6/12oz        |
| Shipper - Flaxseeds      | 1932B9    | 00039978001795 | 9cs (4/13oz)  | 00039978417282 | 1839B9    | 9cs (6/13oz)  |
| Shipper - Org Chia Seeds | 1933B9    | 00039978001825 | 9cs (5/12oz)  | 00039978427953 | 1796B9    | 9cs (6/12oz)  |